

- City of Kyle Texas -

A Clifford Power Systems, Inc.[®] Client

Application

Equipment

Our Mission Statement

"Clifford Power Systems, Inc.[®] is committed to being the preferred leader in the power generation industry. We will fulfill this mission by providing our customers with service above and beyond their expectations."

Standby generator set with four (4) automatic transfer switches to provide emergency power for new medical center complex

- Four diesel mobile sets in 70dBA sound attenuated enclosures
- All necessary rental set accessories including cabling and splitter boxes
- Outside installation with full weather enclosure
- Accessories feed power to 60 or more vendors in the park events
- Flood light towers provided for park events held at night
- Stationary standby generator sets for flood and storm emergencies



City of Kyle TX - Parks and Recreation Department



The City of Kyle is located 20 miles south of Austin and 60 miles north of San Antonio, in an area often described as the 'Backbone of America, having major transportation arteries running through the middle of the town. The city was founded in 1880 by Fergus Kyle - for whom the city was named, when the International and Great Northern Railroad built a line between Austin and San Antonio.

In the late 1800's, Kyle was a major player in the cotton business and now is called the 'Gateway to Texas Ranch Country' on the edge of the famous 'hill country'. Today, after 200 years, it is one of the fastest growing communities in Texas. (continued over)



To fulfill our commitment to be the leading supplier and preferred service provider in the power generation industry, the Clifford Power Systems, Inc. team maintains up-to-date technology and information standards on power industry changes, regulations and trends. Our customer testimonials reinforce our commitment to meet your power generation needs in a quality manner with the highest level of service and responsiveness.



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The principal fair is for Founder's Day, celebrated on Friday and Saturday annually during mid-October. The City rents a total of four (4) sound-attenuated mobile generators from CPS along floodlight towers and all the necessary cabling and splitter boxes to provide electrical power and night lighting to the 60 or so vendors and to all areas of the Park. There is a city ordinance that outlaws individual generators unless they operate below 70dBA noise level. Some 50% of vendors now take the CPS power to run their coolers and lights. The city also has some two or three smaller additional fairs where CPS generators are contracted. The city Public Works and Fire Department buildings both have stationary standby generators provided by Clifford Power Systems. Some emergencies, such as flash floods, have caused us to rent generators and light towers from CPS as well.

**Working with Clifford Power Systems (CPS) through Inquiry Stage.
Discussions with Kerry Urbanowicz – Director of Parks & Recreation**

Is Clifford Power Systems (CPS) responsive? "Each year, I sit down in advance with a member of the CPS service team and we map out the preferred locations for the generators, cabling with connection boxes and portable light towers on the diagram of the Park. After agreement and a handshake, a quotation is sent by CPS and a purchase order raised by us. They then take over and all the equipment is set up on site by CPS one day prior to the start. This past year, they provided us with four generators – one 25kW, two 45kW and one 125kW with necessary cables and connection boxes together with nine light towers. These generators have to run for 30-hours non-stop during the fair as refueling would be difficult with so many attendees. We refill the units before returning them at the close of the event. In 2008, this contract was executed flawlessly, despite the enormous pressure for CPS equipment due to the after-effects of Hurricane Ike."

Working with CPS through Installation Stage.

Describe the CPS's after-sales support. "In every case since we started working with CPS three years ago, all it takes is a phone call and they jump to assist us. Previously, we had rented generators ourselves from a Big Box store and suffered all the inherent problems as we do not have the manpower or expertise in house to handle this task. Now, we have the great benefit of assistance, knowledge and resources that CPS has locally, which saves us lots of headaches and on reflection, our earlier practice was clearly a mistake. The CPS people are very responsive, knowledgeable and so easy to work with – they are absolutely first-class. We will certainly repeat the same process again next year and into the foreseeable future."

Distributor's Role:

Would you recommend CPS to another potential rental customer? "Without a single doubt!! I would tell anyone they would be smart to utilize CPS services. They have demonstrated all the best qualities of such a vendor."

What are the key resources of CPS that stand out for you? "Gosh - their attention to detail and customer service is tremendous, from beginning to end. We are very grateful to CPS for the way their people have dealt with us and very much enjoy working with them. We have a very close relationship with this organization."

How does this distributor of "electrical power" make a difference? "My goodness – Clifford Power Systems is the perfect "one-stop shop" for all our electrical power needs, be it rental generators, light towers or standby power. We don't have to worry about their work whatsoever – they just get it done for us."



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